

May Board of Directors

Schedule	Tuesday, May 19, 2026 10:00 AM — 11:00 AM CDT
Venue	Houston-Galveston Area Council 3555 Timmons Ln. Houston, TX 77027
Organizer	Rick Guerrero

Agenda

CALL TO ORDER

INVOCATION AND PLEDGES

CONFLICTS OF INTEREST

PUBLIC COMMENT

CONSENT AGENDA

1. MEETING MINUTES - APRIL 2026 MEETING

Request approval of April 2026 meeting minutes. (Staff contact: Rick Guerrero)

2. HGACBUY HT07-26 MEDIUM AND HEAVY TRUCKS, TRUCK BODIES, AND TRAILERS

Request authorization for contracts with the respondent listed in the Contract Awards Recommendation Table for Medium and Heavy Trucks, Truck Bodies, and Trailers. (Staff contact: Ronnie Barnes)

3. TRANSPORTATION DEMAND MANAGEMENT - SUPPORT CONTRACT

Request authorization to negotiate a two-year contract (FY2026–FY2027) with contractors in order of ranking, in an amount not to exceed \$200,000 for the Travel Demand Models On-Call Technical Support Services. (Staff contact: Jochen Floesser)

HGACBUY HT07-26
MEDIUM AND HEAVY TRUCKS, TRUCK BODIES, AND TRAILERS

Background:

The H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened twenty (20) proposals, for medium and heavy trucks, truck bodies, and trailers, on April 9, 2026. The following companies submitted a proposal:

Applied Concepts, Inc.	Richardson, TX
BTE Body Company, Inc.	Irving, TX
Chalmers Ford, Inc.	Rio Rancho, NM
Chastang Enterprises - Houston LLC, dba Chastang Ford	Houston, TX
Cleveland Mack Sales, Inc., dba Performance Truck and Houston Heavy Duty Truck and Trailer	Cleveland, TX
Cooley Holdings Ltd.	Irving, TX
Ed Morse Automotive LLC	Dallas, TX
General Engines Co., Inc., dba Eager Beaver Trailers	Lake Wales, FL
Globe Trailer Manufacturing, Inc.	Bradenton, FL
Holt Truck Centers of Texas LLC, dba Holt Truck Centers	San Antonio, TX
Houston Freightliner, Inc., dba Houston Freightliner & Western Star	Houston, TX
Industrial Power LLC, dba Industrial Power Truck and Equipment	Fort Worth, TX
Interstate Trailers, Inc.	Mansfield, TX
Ken's Truck Repair, Inc.	Chebanse, IL
Knapp Chevrolet, Inc.	Houston, TX
PFVT Motors LLC, dba Peoria Ford	Peoria, AZ
Rush Truck Centers of Texas, LP	San Antonio, TX
Spaulding Mfg., Inc.	Saginaw, MI
Truck Builders LLC, dba Chef Units	Houston, TX
United Ford South LLC, dba Bill Knight Ford Quick Lane	Tulsa, OK

Current Situation:

This contract is an existing contract in our portfolio, consisting of various types of equipment related to our members' larger truck and trailer needs. All proposal responses have been evaluated by H-GAC staff. Fifteen (15) proposals are being recommended for award. The responses from Applied Concepts, Inc. and Spaulding Mfg., Inc. were deemed non-responsive. Request authorization to contract with each respondent listed in the Contract Awards Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

Funding Source: Participating local government purchases

Budgeted: NA

Action Requested:

Request authorization for contracts with the respondent listed in the Contract Awards Recommendation Table for Medium and Heavy Trucks, Truck Bodies, and Trailers.

HGACBuy
Contract Awards Recommendation Table
Medium and Heavy Trucks, Truck Bodies, and Trailers
HT07-26

Award Recommendations	Categories
Chalmers Ford, Inc.	A
Chastang Enterprises - Houston LLC, dba Chastang Ford	A
Cleveland Mack Sales, Inc., dba Performance Truck and Houston Heavy Duty Truck and Trailer	A
Cooley Holdings Ltd.	A
General Engines Co., Inc., dba Eager Beaver Trailers	B
Globe Trailer Manufacturing, Inc.	B
Holt Truck Centers of Texas LLC, dba Holt Truck Centers	A
Houston Freightliner, Inc., dba Houston Freightliner & Western Star	A
Industrial Power LLC, dba Industrial Power Truck and Equipment	A
Interstate Trailers, Inc.	B
Ken's Truck Repair, Inc.	B
Knapp Chevrolet, Inc.	A
PFVT Motors LLC, dba Peoria Ford	A
Rush Truck Centers of Texas, LP	A
Truck Builders LLC, dba Chef Units	B

Award Categories:
A: Medium and heavy trucks
B: Commercial Bodies/Trailers